

SOCIAL NETWORKS

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LECTURE #15

AUCTION & HONESTY.

(Used by Google & Ebay etc.)

Second Price Auction:

(With Complete Information)

→ These assumptions can be relaxed!

1) Players:  $I = \{1, 2, 3, \dots, n\}$

2) Strategies:  $S_i = B_i; \{b_1, b_2, \dots, b_n\}$

Bids

Strategy Profile

$B_i = [0, \infty] = \mathbb{R}_+$        $\in \mathbb{R}_+^n$

Players simultaneously submit bids

$b_i, i \in I.$

$S = \prod_{i \in I} S_i = B^n.$

(78)

OBJECT: Outcome.

An indivisible object to be assigned to a single player  $i \in I$ .

$\forall i \in I \exists! v_i \in \mathbb{R}$   $v_i =$  Player  $i$ 's "private" valuation of the object.

WLOG, assume

$$v_1 > v_2 > \dots > v_n.$$

Winner = Player  $i \in I$ . (to be determined)

Winner pays  $\alpha(b) = \alpha(b_1, \dots, b_n)$

Utility Function:  $u_i: B \rightarrow \mathbb{R}$

$$: \langle b_1, b_2, \dots, b_n \rangle \mapsto$$

$$\begin{cases} u_i = \alpha(b) & \begin{cases} i = \text{winner} \\ \text{o.w.} \end{cases} \\ 0 \end{cases}$$

### SECOND PRICE AUCTION.

- 1) Players simultaneously submit bids,  $b_i, i \in I$
- 2) The object is assigned to the highest bidder  
(with random tie breaking)
- 3) The winner pays the second highest bid

utility function.

$$u_i : B \rightarrow \mathbb{R}$$

$$: \langle b_1, b_2, \dots, b_n \rangle \mapsto$$

$$\begin{cases} v_i - b_j & \begin{cases} i = \text{highest bidder} \\ j = \text{2nd highest bidder} \end{cases} \\ 0 & \text{o.w.} \end{cases}$$

Nash Equilibrium:

$$b^* = \langle b_1^*, b_2^*, \dots, b_n^* \rangle \text{ s.t.}$$

$$\forall i \in I \quad \forall b_i \in \mathbb{R}_+$$

$$u_i(\langle b_i^*, b_{-i}^* \rangle) \geq u_i(\langle b_i, b_{-i}^* \rangle)$$

80

## Complete Information Version: of Vickrey / 2<sup>nd</sup> Price Auction.

Assume: Everyone knows everyone  
else's valuations:

$$v = \{v_1, v_2, \dots, v_n\}$$

**THM**

The game has a truthful Nash Eq.

**HONEST**

$$\langle v_1, v_2, \dots, v_n \rangle = b^* = \text{Nash. Eq.}$$

Proof:

Player 1 has no incentive to deviate  
since

a) If  $b_1 > v_2$  it has no effect on

$$u_1(b) = v_1 - v_2.$$

b) If  $b_1 < v_2$ , it decreases his payoff

$$\therefore u_1(b) = 0 \leq v_1 - v_2.$$

(Rationality).

Player  $j \neq 1$  has no incentive to deviate.

a) If  $b_j > v_j$ , it decreases his payoff

$$u_j(b) = v_j - b_j < v_j - v_j$$

b) If  $b_j < v_j$ , it has no effect on  $u_j(b) = 0$ .

⇒ NO PLAYER HAS ANY INCENTIVE TO DEVIATE.

□

### INCOMPLETE INFORMATION CASE:

o Two additional Nash Eq.

$$b'^* = \langle v_1, 0, 0, \dots, 0 \rangle$$

$$b''^* = \langle v_2, v_1, 0, \dots, 0 \rangle$$



o Honest bidding ⇒ Weakly Dominant Nash Eq.

