## Erskine Village: Visual Improvements Cost Projections

2/25/20
Summary: version 2
Coordinated by Rob Shakespeare, SLD LLC

| ITEM | Description | Vendor/Contractor | QUOTE | EXTENDED |
| :--- | :--- | :--- | :--- | :--- |
| Parking Lot LED conversion | Howard Lighting higher output 92 | H\&G | $\$ 76,000.00$ |  |
| installed | ILP-from ESL (best coverage) 92 | H\&G |  |  |
|  |  |  |  |  |
|  | Total install cost, plus product below |  |  |  |
|  | Howard Lighting higher output 92 | Koontz-Wagnor (\$41,760) | $\$ 68,610.00$ |  |
|  | ILP-from ESL (best coverage) 92 | Koontz-Wagnor (\$83,216) | $\$ 110,066.00$ |  |
|  | RSX2P6 Lithonia | Koontz-Wagnor (\$40,920) | $\$ 67,770.00$ | $\$ 67,770.00$ |
|  | RSX3P3 Lihonia | Koontz-Wagnor (\$49,883) | $\$ 76,733.00$ |  |
|  | Next week, products only | Gene Wexler |  |  |
|  |  |  |  |  |
|  |  |  |  |  |


| Pylon Fluorescent |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Rleamping Fluorescent |  | Bill Schall - N American Signs | $\$ 8,965.84$ |  |
|  |  |  |  |  |
| New font aluminum panels + white | $2 \times 3^{\prime}-7{ }^{\prime \prime} \times 25^{\prime} 1 / 8^{\prime \prime}$ aluminum routed, |  |  |  |
| Polycarbonate backer + painted | painted, backer and installed |  |  |  |
|  | Remove old. | Bill Schall - N American Signs | $\$ 5,792.56$ |  |
|  |  | (new) |  |  |
| Repair retail logos+ 2 new | labor replace 4 panels \$1,440 |  |  |  |
|  | New white flex material \$737.60 |  |  |  |
|  | Apply graphics cost (4) \$1,751.60 | Bill Schall - N American Signs | $\$ 3,929.20$ |  |
|  |  | (new) |  |  |
|  |  |  |  |  |
|  |  |  |  |  |


| Pylon LED, Repair, New Font |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Rleamping LED | labor to change over \$3,740 |  |  |  |
|  | LED HO lamps CRI+90 \$9,492.45 |  |  |  |
|  | Long extension lift: 2 days \$4,256 | Bill Schall - N American Signs | $\$ 17,488.45$ |  |
|  |  |  |  |  |
| New font aluminum panels + white | $2 \times 3^{\prime}-77^{\prime \prime} \times 25^{\prime} 1 / 8^{\prime \prime}$ aluminum routed, |  |  |  |
| Polycarbonate backer + painted | painted, backer and installed |  |  |  |
|  | Remove old. | Bill Schall - N American Signs | $\$ 5,792.56$ |  |
|  |  | (new) |  |  |
| Repair retail logos+ 2 new | labor replace 4 panels \$1,440 |  |  |  |
|  | New white flex material \$737.60 |  |  |  |
|  | Apply graphics cost (4) \$1,751.60 | Bill Schall - N American Signs | $\$ 3,929.20$ |  |
|  |  | (new) |  |  |
|  |  |  |  |  |


| Tenant Signs Fluorescent (2) + |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Relamping Fluorescent |  | Bill Schall - N American Signs | \$4,675.26 |  |
|  |  |  |  |  |
| New font aluminum panels + white | $4 \times 3$ x $\times 20^{\prime} 1 / 8$ " aluminum routed, |  |  |  |
| Polycarbonate backer + painted | painted, backer and installed |  |  |  |
|  | Remove old. | Bill Schall - N American Signs | \$10,114.60 |  |
|  |  | (new) |  |  |
| Repair retail logos+ 2 new | labor replace 4 panels \$1,120.00 |  |  |  |
|  | New white flex material \$553.20 |  |  |  |
|  | Labor: replace 6 peeling panels \$1,300 |  |  |  |
|  | New white flex material \$829.80 |  |  |  |
|  | Graphics applied to all above \$3,864 | Bill Schall - N American Signs | \$7,667.00 |  |
|  |  | (new) |  |  |
|  |  |  |  | \$22,456.86 |


| Tenant Signs LED (2) + |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Rleamping LED | labor to change over \$3,840 |  |  |  |
|  | LED HO lamps CRI+90 \$11,529.68 | Bill Schall - N American Signs | \$15,369.68 |  |
|  |  |  |  |  |
| New font aluminum panels + white | $4 \times 3{ }^{\prime} \times 20^{\prime} 1 / 8$ " aluminum routed, |  |  |  |
| Polycarbonate backer + painted | painted, backer and installed |  |  |  |
|  | Remove old. | Bill Schall - N American Signs | \$10,114.60 |  |
|  |  | (new) |  |  |
| Repair retail logos+ 2 new | labor replace 4 panels \$1,120.00 |  |  |  |
|  | New white flex material \$553.20 |  |  |  |
|  | Labor: replace 6 peeling panels \$1,300 |  |  |  |
|  | New white flex material \$829.80 |  |  |  |
|  | Graphics applied to all above \$3,864 | Bill Schall - N American Signs | \$7,667.00 |  |
|  |  | (new) |  |  |
|  |  |  |  | \$33,151.28 |



| SHOPS Lines of Light: color changing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 5 retail fronts. Controller has calendar |  |  |  |  |
| for automated changes: Xmas, 4th, etc) |  |  |  |  |
| Product ranged from \$150,000 to | Product + Power supples etc KELVIX | ESL rep \$39,500 dist net | \$45,700.00 |  |
| this product, guaranteed 5 years, |  |  |  |  |
| 876 linear feet | Control: 5 wireless transmitters, |  |  |  |
|  | timeline controller, overide buttons |  |  |  |
|  | climate control box, one day onsite | AC+D indy (approximate) | \$11,800.00 |  |
|  | setup. |  |  |  |
|  |  |  |  |  |
|  | Electrical Contractor install: | Submitted for pricing | \$0.00 |  |
|  | price to date |  |  | \$57,500.00 |
|  |  |  |  |  |
| Landscape Design Fee | Estimate complete design fee | Jonathan Geels-Troyer Grp | \$8,660.00 | \$8,660.00 |
|  |  |  |  |  |
| Landscape Plantings Estimate | Cost of plantings | Jonathan Geels-Troyer Grp |  |  |
|  | 17 Replacement trees((ash borer) |  | \$8,500.00 |  |
|  | 3600 perennials |  | \$90,000.00 |  |
|  | 3500 ground cover |  | \$17,500.00 |  |
|  | 750 shrubs |  | \$35,750.00 |  |
|  | Total plant estimate |  |  | \$151,750.00 |
|  |  |  |  |  |
| Lansdscape Install Estimate | Jonathan collecting 4 bids |  |  | \$0.00 |
|  | Landscape maintenance | John Buszkiewicz - EPS |  | \$0.00 |


| Benjamin Moore reference colors: |  |
| :--- | :--- |
|  |  |
| Canopy+ Sign tops (gloss) | Sunny Days \#172 |
| Flashing (gloss) | Habanero Pepper 1306 |
| Dryvit plaster_sign posts (eggshell) | Old World Romance \#303 |
|  |  |
| Tenant Sign Behind NAME | Dragons Blood CW-320 |
| slightly darker for contrast |  |

